**Winkie LaForce Leadership Strategies 9/29/06**

University Managers Association

Everyone has leadership qualities; everyone has a vision

List 3 Values

Personal – Diversity, Honesty, Giving Back

Organizational – Public Service, Timely Responsiveness, Communication

Enable Others - who has enabled you to do some of the things you do?

Family

Organization

Supervisor

Recognize others

Weekly staff meetings

Leaders have to be great followers

Getting power by giving it away

Challenging the status quo – what has happened that is great by the status quo

Develop outside partners to assist you in accomplishing your goals

Strategic partnerships

Thinking outside of the box

Lead from the Heart

Telling stories – if someone is doing good things, encourage them

Thank them publicly

Put up a Thank You Board

Walk around and thank anyone you want to

Remember the personal touch!

Trust Others

To be a good leader, you must have trust in people

Listen

Be a good follower

Listening is so important