**Winkie LaForce Leadership Strategies 9/29/06**

University Managers Association

Everyone has leadership qualities; everyone has a vision

List 3 Values

Personal – Diversity, Honesty, Giving Back

 Organizational – Public Service, Timely Responsiveness, Communication

Enable Others - who has enabled you to do some of the things you do?

 Family

 Organization

 Supervisor

Recognize others

Weekly staff meetings

Leaders have to be great followers

Getting power by giving it away

Challenging the status quo – what has happened that is great by the status quo

Develop outside partners to assist you in accomplishing your goals

 Strategic partnerships

 Thinking outside of the box

Lead from the Heart

 Telling stories – if someone is doing good things, encourage them

Thank them publicly

 Put up a Thank You Board

 Walk around and thank anyone you want to

 Remember the personal touch!

Trust Others

To be a good leader, you must have trust in people

Listen

 Be a good follower

Listening is so important